

GMTA EXECUTIVE BOARD MEETING MINUTES

August 20, 2016

11:15 AM

Music Education Building, Room 215

Clayton State University, Morrow, Georgia

President Engleman called the meeting to order. She asked those present to please sign in and pick up an agenda. She asked the Local Association Presidents to let her know if there were any changes in officers and chairs.

APPROVAL OF MINUTES

April 9, 2016 Executive Board Minutes were approved.

An amendment was added to the agenda: Paula Thomas-Lee has resigned as College Faculty Chair. President Engleman read her letter of resignation. Owen Lovell at Georgia College and State University at Milledgeville will step into this position. A motion was made to add this item to the agenda. Cathy Thacker made the motion and Susan Andrews seconded. The motion passed.

REPORTS OF OFFICERS

President: Robin Engleman

It's always good being with you all. Thank you for taking the time from your busy lives to come today.

Since our last meeting in April, we finished our school year with another successful GMTA Auditions under the expert direction of Cathy Thacker. Many thanks to Cathy and the good work of her two ad hoc Auditions committees comprised of Joy Poole, Mandy Reynolds, Rebekah Healan, Keith DeFoor, Carol Goff and Jerico Vasquez. GMTA Auditions events, guidelines, and procedures have been reviewed and will be presented today for your discussion and approval.

Thanks also to Mandy Reynolds, Joy Poole, Huu Mai, and Cobb County MTA and Heidi Leben of Handmade Designs, for their amazing work in getting the Online Registration up and running for the GMTA Auditions this year! I'm excited that Online Registration will also be able to be used for other GMTA events.

Joy and Mandy have also put much work into planning for this year's GMTA Conference on the beautiful campus of Wesleyan College in Macon. A lot of information, including hotel registration is already up on the website; conference registration as well as the schedule of sessions will be posted soon. Conference highlights include Boris Berman as Conference

Recitalist, Timothy Brown as our Pedagogy Headliner and David Peoples as our 2016 GMTA Commissioned Composer.

I look forward to all of your reports over the next hour or so, and thank you once again for your strong leadership and kind support.

President-Elect: Rebekah Healan

Greetings to President Engleman, the Executive Board, Local Association Presidents and Members. Since our last meeting, I have been working closely with Joy Poole, our current VP of Programs, and Dr. Chenny Gan, our incoming VP of programs, to secure locations for the 2017 and 2018 GMTA Conferences. I have also been securing dates for our 2016- 2018 calendar and requesting facilities for our regional events. I am thrilled to report that we are making great progress in completing these tasks.

I am also happy to report that I have almost filled the Committee Chair positions for the upcoming term. Thank you to each and every one of you who have given advice, assisted in communications and especially to those who have said yes during the past few months.

GMTA Teacher of the Year nominations are coming in and soon we will be set to honor one of the great teachers that we are privileged to have among us. The deadline for nominations is September 12, so there is still time to submit applications if you are working to get those in.

I am very excited for the year ahead and getting to know each of you more!

Vice-President, Programs: Joy Poole

Make plans now to attend the 2016 GMTA State Conference held on the beautiful campus of Wesleyan College in Macon, Georgia. The conference schedule will highlight many of Georgia's Own as presenters including sessions on voice, pedagogy, theory, research and composers. We also welcome Boris Berman, Timothy Brown and David Peoples.

Conference Recitalist will be Boris Berman. The artistry of Boris Berman is well known to the audiences of nearly fifty countries on six continents. His highly acclaimed performances have included appearances all over the world. Berman is one of the most sought-after keyboard performers, as well as one of this country's more influential musical personalities.

Pedagogy Headliner will be Timothy Brown. Mr. Brown leads a very active career as an exclusive composer for the FJH Music Co. in Ft. Lauderdale, Florida with over one hundred compositions now in print. His works are frequently performed throughout North America and Europe and at numerous international venues such as The World Piano Pedagogy Conference, the Festival Internacional de Musica de Tecla Espanola and the MTNA National Conference,

Commissioned Composer will be David Peoples. As an active composer, David Peoples has filled many commissions and premiered his music for orchestras, wind ensembles, choirs, chamber ensembles, soloists, and jazz bands throughout the Northern Hemisphere. He studied at The University of Memphis and the University of Texas at Austin with private compositional studies with Kamran Ince, Jack Cooper, Jim Richens, and John Mills. His music is published by

Bluesilhouettes Music and UNC Jazz Press and distributed by J. W. Pepper. David is an ASCAP artist.

Redeemer Piano Ensemble will celebrate 50 years at the conference with a concert for our members.

Attendees who are interested in serving as presiders, who welcome and assist the presenters, are encouraged to send an e-mail to Joy Poole (jpoole@burnthickory.com).

Vice-President, Publicity: Jane Lester

Sample Job Description of Local Association Membership Chair:

Chair the Membership Committee

- Consult the MTNA Membership Chair Recruitment and Retention Handbook on the MTNA website, accessible be local and state presidents and membership chairs.

- Develop strategies for recruitment and retention.

- Delegate recruitment and retention tasks to committee members.

- Assemble materials to use in recruitment.

- MTNA national membership brochure, local association membership brochure

- List of current year meetings and activities

- List of benefits of membership

- Links to national, state and local association websites

- Actively recruit prospective members

- Teachers who have visited an association meeting or activity

- Teachers who have asked about membership

- Teachers you know who would benefit from membership

- Teachers who have been referred to you for recruitment

- Contact non-renewing members

- Compare current dues reports to previous year's membership list to discover non-renewals

- Lists of non-renewals are also provided from the national office

- Find out why teachers have not renewed membership. (Some simply need a reminder.)

- Encourage each member to reach out to teachers they know who would benefit from membership or who have let their membership lapse.
- Develop a comprehensive list of prospective members. Send e-mail messages periodically, inviting them to special events of the association.
- Increase the visibility of the association through the distribution of local association brochures in music stores, schools and the like.
- Oversee member retention
- Welcome new members, make sure they have member directory, are on association email list
- Help them get involved
- Help them receive the information and assistance they need

Vice-President, Publicity: Natalie Hardy

No report

Vice-President, GMTA Auditions: Cathy Thacker

2017 GMTA Regional Auditions will be held on March 18. GMTA State Auditions for College Piano, Instrumental, Voice and Instrumental Concerto will be held on April 8, 2017, at the University of Georgia. GMTA State Auditions for Pre-College Piano and Piano Concerto will be held on April 22, 2017, at the University of Georgia. Online registration for all of these events will be implemented.

The FAC voted to add College Piano Concerto to Auditions; pending Executive Board (EB) approval, this event will make its debut in 2017 with a cash prize of \$500 to the winner. This added event was the result of a feasibility study. In future years, GMTA will endeavor to partner with a community orchestra to feature the winner in a performance.

Pending EB approval, more students will be recognized at 2017 State Auditions in order to acknowledge the preparation and efforts of the students and their teachers. The previous number was set at 50% per group, and this will be increased to 75%. The designations are still divided into thirds (OP, AE, and HM). For example, if there are 28 students in a group, 21 students will receive these designations instead of 14 students. Also pending EB approval, in Pre-College Piano the number of students advancing from Region to State will be increased from six to seven per grade.

Please continue to enter your students in GMTA Auditions, or take the plunge and enter in 2017! Auditions are comparable to GMEA District and All-State tryouts, and are beneficial to both students and teachers.

Please e-mail me at cbt88@bellsouth.net with any comments you may have.

Vice-President, MTNA Competitions: Carol Payne

The stage is set for the competitions to be held the weekend of Oct. 28-29, hosted by Mercer University. We are happy to have secured the use of four performance venues, thanks to the kindness of Dean David Keith, who cancelled classes on Friday for our benefit. I am optimistic that with the use of four venues we will be able to schedule all performance competitions on Friday and Saturday, skipping Sunday this year. This will make things easier for everyone involved.

Our various state coordinators, Junior, Senior, and Young Artist, and Composition have now received the link to access the MTNA competitions website from Linda Stump, MTNA Director of Competitions. I have already secured all the judges, and am awaiting the September 14 deadline.

Executive Director: Mandy Reynolds

Each person will be given a handout of the 2015-2016 GMTA Financial Summary and the 2015-2016 Financial Statement from Haley & Associates.

(2015-2016 GMTA Financial Summary) The 2015-2016 GMTA Financial Summary lists the income and expenses for this fiscal year. The second column lists the actual amounts at the end of June 2016. Our total income was \$83,898.69. Our total expenses were \$79,535.10. This left us with a net surplus of \$4,363.59. The third column lists the budgeted amounts for 2015-2016, and the last column compares our revenues and expenses for the 2015-2016 fiscal year to the 2014-2015 fiscal year. Beginning at the bottom of the first page, there are the explanations for the miscellaneous income and expenses. On the second page, the balances are listed for our checking account, savings account, savings CD, and three award fund CDs.

(2015-2016 Financial Statement from Haley & Associates) At the end of each fiscal year, GMTA hires a CPA firm, Haley & Associates, to complete an Accountant's Compilation Report. During July of 2016, GMTA worked with Haley & Associates to provide information for this year's Compilation Report, which has been submitted for your review. This 3-page report consists of a cover page and two financial pages.

The "Comparative Statement of Financial Position" for June 30, 2016 shows GMTA's total assets as \$119,378 and total liabilities of \$11,962. The total liabilities of \$11,962 represent prepaid GMTA dues received prior to July 1, 2016 for the 2016-2017 fiscal year. The last column on this page details last year's assets and liabilities.

The last page of the report titled "Comparative Statements of Activities" details income and expenses for fiscal years ending in 2016 and 2015. This report does detail 'non-cash' items such as depreciation on office equipment. This page also details GMTA's permanently restricted funds, our Student Award Funds. Net assets at the end of the 2016 fiscal year were \$107,416, compared to \$102,621 in 2015.

These reports are attached to these minutes.

REPORTS OF COMMITTEE CHAIRS

Arts Awareness and Advocacy: Debra Murphy

A few more members were added to the Georgia's Own list over the last few months. Two additional members have made inquiry and information is being gathered to finalize these new additions.

Certification: Ashley Craig-Diaz

As of July 19, 2016, GMTA had a membership of 727 and of those, 105 are Nationally Certified. We rank 24th in the nation for certification with nearly 15% of our members holding National Certification.

If you have not yet renewed your MTNA National Certification for this year, you may do so online at www.mtnacertification.org.

You may learn more about MTNA National Certification at www.mtnacertification.org or by contacting me at acraigdiaz@gmail.com.

College Faculty: Paula Thomas-Lee

No Report

Collegiate Chapters: Soohyun Yun

I had been discussing with Susan Naylor, former Chapter Chair, Robin and Joy how to make the Collegiate Colloquium happen this year. We'd like to make sure it takes place every year. Last year, we had a difficult time finding a day when all of the college chapters could come. This year, we are going to try an alternative by having it at the GMTA Conference! Thanks to Joy, VP Programs, we have made a Collegiate Track! We're going to have a luncheon followed by several sessions covering topics that are beneficial for young professionals and collegiate members. We're all very excited! More details and schedules will be announced soon.

Finance/Advisory Committee: Susan Andrews

CONFERENCE

Several conference issues were discussed, including the venue for the headliner's concert, online conference registration, the banquet menu and meal function pricing. GMTA will offer Wesleyan College \$250 to help defray the cost of tuning the 2 extra pianos for the Redeemer Ensemble Concert on Thursday evening.

AUDITIONS

Several recommendations made by the Auditions Committee were approved by the FAC and will be presented as Action Items later in this meeting.

There will be no increase in Auditions fees for 2017. The decision was made to continue to allow 12th grade students to proceed straight to State Auditions, but still require them to take the GATE at the local level. The deadlines will not be the same as for local auditions. This will be re-evaluated for the 2018 Auditions.

The online audition registration system was discussed. Only designated Auditions staff will have access to the database to make changes to the online registrations. Scheduling will be done using Excel spreadsheets that Mandy will distribute.

PROCEDURAL MANUAL REVISION

The revisions to the Procedural Manual were approved, resulting in a number of Action Items to present for Executive Board consideration.

ALLOCATION OF 2015-2016 SURPLUS (\$4350)

The FAC did not approve using any of the funds to supplement the Competition Judges' compensation; however, a committee will be appointed to study this issue and bring recommendations to the next FAC meeting.

A plan for the allocation of the 2015-2016 budget surplus will be presented for the Board's vote.

MISCELLANEOUS

- Mandy distributed samples of the new membership brochure which will be given to every new member of GMTA. Local Membership Chairs, with the assistance of the Vice-President/Membership, will be urged to work on membership retention.
 - Senior certificates will be available in a PDF format on the GMTA website, but Mandy will also continue to print copies of the certificates.
 - Website advertising was discussed and the issue will be revisited in March.
- The committee voted to authorize Mandy to pay the annual fee for Constant Contact and to begin sending this communication to the membership. It will not replace the GMTA Newsletters.
- The committee voted not to raise GMTA dues at the November Executive Board meeting. If budget concerns warrant it, an increase may be imposed at a later time.

GMTA Awards: Heather Turner

Since our last meeting, we have had one donation from Cherokee MTA. They donated \$50 to the GMTA Award Fund.

Our year end totaled for 2015-2016 were \$50 Composition Award Fund, \$50 Broadhurst Award Fund, and \$ 1,775 GMTA Award Fund.

Independent Music Teachers Forum (ITMF): Annette Day

No Report

MTNA Foundation: Colette Keogh

No Report

Piano Judges List: Yumi Patterson

There is no change on the GMTA Judges' List. There are 43 piano judges and one voice judge on the list.

Technology: Joe Lozier

No Report

Theory: Jason Bennett

The GMTA Theory Tests will be mailed out by October 1 to the Local Associations. Please email your testing dates to Diane Boyd. The postmark deadline to mail them to Diane Boyd is March 15. May 1 is the deadline to send the graded tests to the teachers no matter when the test is given.

The deadline for sending the testing dates for the GATE Theory Test to Colette Keogh is two weeks before the testing dates. Please do not notify Colette any closer than two weeks before the testing date.

NEW BUSINESS

Action Items: Finance and Advisory Committee, Susan Andrews, Chair

The following proposals by the Ad Hoc Auditions Committee were approved by the FAC:

1. The number of students per grade advancing from Region to State Auditions will increase from 6 to 7 per grade. The total number of entries for each grade level will be 35 students based on five regions. This item passed.
2. The State Auditions guidelines will instruct the judges to select approximately 75% of the students in each grade to receive recognition; of those 75%, 1/3 should receive OP, 1/3 AE and 1/3 HM. (In the existing guidelines, 50% are recognized.) This item passed.
3. Beginning with the 2018 Auditions, a work requirement will be imposed on teachers with five or more students entered in the Regional and State Auditions. If the teacher cannot fulfill a volunteer position, then the teacher must appoint a substitute (age 17 or older) or pay a \$40 fee to compensate a college student to assist. This item passed.
4. Starting in 2017, a College Concerto event will be added to the GMTA Auditions. In the first year, the winner will receive a cash award of \$500. Efforts will be made to find a community orchestra which will partner with GMTA in featuring future winning students in the orchestra's concert series. The entrants must be high school graduates and not over age 21. The repertoire requirements are the same as those for Pre-College Piano Concerto. Judges for the College Concerto event will not be asked to judge the Lower College Piano Solo event. This item passed.

The FAC proposes the following:

Most of the highlighted revisions in the proposed GMTA Procedural Manual are for the purposes of clarity and consistency within the PM. Revisions that reflect a change in policy or procedure have previously been approved by the EB in the last two years, with the exception of the first three following Action Items.

1. GMTA will not honor requests to reissue checks for travel grants or student awards that have not been cashed within the fiscal year (July 1-June 30 of the following year) in which they were awarded. This item passed.
2. Under President's travel expense, transportation to and from the airports will be added to expenses eligible for reimbursement. This item passed.
3. GMTA will no longer sell mailing labels. This item passed.
4. The entire revision of the GMTA Procedural Manual. This item passed.
5. Mandy will be authorized to pay the annual \$336 fee for Constant Contact and to begin sending this communication to the membership. It will not replace the GMTA Newsletters. This item passed.

6. Allocation of the \$4350 surplus from the 2015-2016 budget as follows:

\$600 - Box lunches for collegiate members registered at the GMATA Conference

\$500 - Online Auditions Registration costs

\$800 - Two additional GMATA Grants (total of 6)

\$1000 - Supplement the Travel Grants awarded to students going to Southern Division and the MTNA Competition.

\$336 - Constant Contact fee for one year

\$1114 - Place in savings for online GATE Testing development

This item passed.

7. Robin will select an ad hoc chair and committee to study the current Competitions judges' fees policies and work to make them more in line with the same fees for GMATA Auditions. This item passed.

8. Collegiate Chair - President Robin Engleman proposed Owen Lovell finish out the term for the remainder of this term. A motion was made by Cheryl Wilkinson and seconded by Laurel Lozier. This motion passed.

9. Glen Eckman was approved as a member at large of the 2016-2018 Executive Board by email vote in May.

OLD BUSINESS

There was no old business.

ANNOUNCEMENTS

- 1) If you have not recorded your **Attendance** on the Board Meeting Sign in Sheet, please do so now. This is a separate sign-in sheet from The Council of Local Association Presidents sign-in sheet.
- 2) Please make sure Natalie Hardy receives your articles for the **Fall Newsletter** by Wednesday, August 24th.
- 3) **Steinway Piano Galleries Educator Grants:** Applications for these grants will be sent out by Steinway Galleries one month prior to the September 12, 2016 deadline.
- 4) **GMTA Teacher of the Year Award 2016:** Postmark deadline is September 12, 2016. For more information, visit the GMTA web site (<http://www.georgiamta.org/memberResources-teacherOfTheYearApp.php>).
- 5) **Local Association of the Year Award:** Information may be found on MTNA web site at <http://www.mtna.org/programs/awards/award-applications/local-association-of-the-year-award/>
- 6) **MTNA Competitions:** The 2016-2017 application deadline is 3:00 p.m. Eastern Time on September 14, 2016. Current active membership dues for MTNA or a nonmember teacher fee must be paid prior to accessing the student competition application. MTNA Competition in Georgia will be held October 27-30, 2016, in Mercer University, Macon. See <http://www.mtna.org/programs/competitions/> for further information.
- 7) **2016 GMTA Conference:** November 3-5, 2016, Wesleyan College, Macon. For more information, visit the GMTA website (<http://www.georgiamta.org/conference.php>).
- 8) Deadline for articles to be included in the Winter Newsletter is December 1, 2016.
- 9) **The 2017 MTNA National Conference** will be held March 18-22, 2017 in Baltimore, Maryland.
- 10) **The next GMTA Council of Local Association Presidents Meeting and GMTA Executive Board Meeting** will be held at The University of Georgia, Athens, Georgia on **Saturday, April 8, 2017.**

CALENDAR

2016

September 12: Application deadline for GMTA Teacher of the Year, Steinway Teacher Awards, GMTA Teacher Grants (Deadline always on second Monday of September)

September 14: Online application deadline (3:00 p.m. Eastern Time) for MTNA Competitions

September 30: Student Membership Renewal Deadline. Student membership year runs from October 1 through September 30.

October 1: GMTA Theory Achievement Tests (not GATE) mailed to Local Associations

October 10: Pre-registration Deadline for GMTA Conference

October 27-30: MTNA Competitions, Mercer University, Macon

November 3-5: GMTA State Conference, Wesleyan College, Macon

December 1: Deadline for articles to be included in the GMTA Winter Newsletter. Articles should be submitted to Nancy Riley at nancy.riley@gmail.com.

2017

January 13-16: Southern Division Meetings and Competitions, University of South Carolina, Columbia, SC

February 27: Postmark Deadline for GMTA Regional Auditions Applications

February 27: Deadline for Regional Coordinators to submit Judge information to VP of Auditions

March 15: Postmark Deadline for completed GMTA Theory Tests to be mailed to Diane Boyd

March 18: GMTA Regional Auditions

March 18-22: MTNA Conference, Baltimore, Maryland

March 20: Postmark Dead **April 3:** Officer reports due to Secretary for upcoming Board meeting

April 8: GMTA Council of Local Association Presidents Meeting and GMTA Executive Board Meeting, University of Georgia, Athens

April 8: GMTA State Auditions for College Piano, Instrumental, Voice and Instrumental Concerto, University of Georgia, Athens

April 22: GMTA State Auditions for Pre-College Piano and Piano Concerto, University of Georgia, Athens

May 1: Graded GMTA Theory Achievement Tests (not GATE) & certificates mailed to participating teachers

May 1: Deadline for articles to be included in the GMTA Summer Newsletter. Articles should be submitted to Nancy Riley at nancy.riley@gmail.com.

June 30: Individual Membership Renewal Deadline. Individual membership year runs from July 1 through June 30.

August 5: FAC Meeting

August 14: Officer reports due to Secretary for upcoming Board meeting

August 19: GMTA Council of Local Association Presidents Meeting and GMTA Executive Board Meeting, Clayton State University, Morrow

September 11: Application deadline for GMTA Teacher of the Year, Steinway Teacher Awards, GMTA Teacher Grants (Deadline always on second Monday of September)

September 13: Online application deadline (3:00 p.m. Eastern Time) for MTNA Competitions

September 30: Student Membership Renewal Deadline. Student membership year runs from October 1 through September 30.

October 1: GMTA Theory Achievement Tests (not GATE) mailed to Local Associations

October 10: Pre-registration Deadline for 2017 GMTA Conference

November: MTNA Competitions, Location & Dates TBD

November 2-4: GMTA State Conference, Location & Dates TBD

2018

January: Southern Division Meetings and Competitions, Virginia

March 17-21: MTNA Conference, Orlando, Florida

2019

January: Southern Division Meetings and Competitions, Alabama

GMTA FINANCIAL SUMMARY -- July 1, 2015 to June 30, 2016

Revenues:	Actual Amt 6/30/16	Budgeted Amount	+ / (-)	Actual Amt Jun-15
GMTA Dues (728 members)	\$27,708.00	\$27,000.00	\$708.00	\$28,361.00
Newsletter Advertising	\$5,844.50	\$5,000.00	\$844.50	\$5,385.50
GMTA Auditions	\$ 25,112.00	\$ 24,800.00	\$312.00	\$23,225.00
... GMTA Audition Fees	\$ 17,242.00	\$ 19,000.00		
... GATE Tests	\$ 5,270.00	\$ 3,800.00		
... GMTA Theory Tests	\$ 2,600.00	\$ 2,000.00		
Local Audition Fees Collected	\$1,530.00	\$0.00		
MTNA Competitions	\$5,075.00	\$5,000.00	\$75.00	\$5,225.00
Donation to go to Student Awards	\$1,875.00	\$0.00	\$1,875.00	\$960.00
\$ Transferred from Award Funds	\$22.00	\$50.00	-\$28.00	\$0.00
Conference:	\$ 15,601.00	\$ 12,900.00	\$2,701.00	\$14,051.82
.. Registrations/Meal Functions	\$ 12,032.00	\$ 10,000.00		\$11,058.82
.. Exhibit Tables	\$ 825.00	\$300.00		\$450.00
.. Corporate Sponsors	\$ 300.00	\$300.00		\$0.00
.. Program Ads	\$ 2,444.00	\$2,300.00		\$2,543.00
Commissioned Work	\$750.00	\$750.00	\$0.00	\$750.00
Miscellaneous (*See detail on page 2)	\$381.19	\$500.00	-\$118.81	\$1,259.25
Total Revenues	\$83,898.69	\$76,000.00	\$7,898.69	\$79,217.57

Expenses:	Actual Amt 6/30/16	Budgeted Amount	+ / (-)	Actual Amt Jun-15
GMTA Regional Auditions:	\$ 5,275.52	\$5,800.00	\$524.48	
.. Judges Fees	\$ 4,370.00	\$4,500.00		
.. Audition Expenses	\$ 592.49	\$500.00		
.. Hospitality	\$ 313.03	\$800.00		
GMTA State Auditions:	\$ 5,308.71	\$6,400.00	\$1,091.29	\$11,394.21
.. Judges Fees	\$ 4,120.00	\$5,000.00		\$8,910.00
.. Audition Expenses	\$ 537.39	\$700.00		\$1,655.66
.. Hospitality	\$ 651.32	\$700.00		\$828.55
Local Audition Fees Reimbursed	\$1,500.80	\$0.00		
GATE Expenses	\$150.87	\$0.00		
GMTA Theory Test Expenses	\$98.49	\$0.00		
MTNA Competitions:	\$ 7,205.37	\$7,900.00	\$694.63	\$7,591.80
.. Judges Fees	\$ 6,725.00	\$7,300.00		\$7,225.00
.. Competition Expenses	\$ 173.74	\$200.00		\$0.00
.. Judges' hospitality	\$ 306.63	\$400.00		\$366.80
Awards paid to GMTA students	\$600.00	\$700.00	\$100.00	\$700.00
Awards paid to Teacher Grants	\$1,650.00	\$2,000.00	\$350.00	\$1,600.00
Awards paid to Student Travel Grants (So Div & MTNA)	\$4,050.00	\$4,000.00	-\$50.00	\$3,332.00
Donation to So Div Travel Fund	\$700.00	\$700.00	\$0.00	\$700.00
Accounting	\$1,600.00	\$1,600.00	\$0.00	\$1,550.00
Conference:	\$ 14,795.64	\$14,300.00	-\$495.64	\$11,971.19
.. Presenter/Artist Fees-Honorariums	\$ 5,800.00	\$5,800.00		\$4,500.00
.. Meal Functions	\$ 4,043.40	\$2,000.00		\$2,588.35
.. Hospitality	\$ 204.48	\$400.00		\$292.85
.. 50 Year Members Banquet Tickets/Reception	\$ 192.60	\$800.00		\$566.45
.. Conference Programs	\$ 2,021.04	\$2,300.00		\$2,183.85
.. Registrar/Hotel Room	\$ 800.00	\$800.00		\$800.00
.. Concerti	\$ 1,200.00	\$1,200.00		\$800.00
.. Miscellaneous/Supplies	\$ 534.12	\$1,000.00		\$239.69
Commissioned Work	\$1,500.00	\$1,500.00	\$0.00	\$1,500.00
Paid Administrator's Salary	\$20,500.00	\$20,000.00	-\$500.00	\$19,168.31
Employment Taxes	\$1,600.01	\$1,630.00	\$29.99	\$1,556.91
Office (incl.phone/postage)	\$2,195.12	\$3,470.00	\$1,274.88	\$2,447.68
Travel (President)	\$2,400.00	\$2,400.00	\$0.00	\$2,400.00
Travel (VP, Auditions)	\$300.00	\$300.00	\$0.00	\$300.00
Travel (VP, MTNA Competitions)	\$300.00	\$300.00	\$0.00	\$300.00
Transfer donations to award funds	\$1,875.00	\$0.00	-\$1,875.00	\$960.00
Equipment Purchase	\$1,915.62	\$0.00	-\$1,915.62	\$466.39
GMTA Website Expenses	\$2,642.35	\$2,000.00	-\$642.35	\$1,295.09
Paypal Fees	\$441.14			
Miscellaneous/Contingency	\$930.46	\$1,000.00	\$69.54	\$1,366.75
Total Expenses	\$79,535.10	\$76,000.00	-\$3,535.10	\$70,600.33

Net Surplus **\$4,363.59** **\$8,617.24**

***Explanation of Miscellaneous Income:**

- 11/09/15-\$180 MTNA Foundation (donations at 2015 Conference) -- will write check & forward this \$ to MTNA
- 11/09/15- \$100 re-deposited (cash change used for 2015 conference)
- 3/25/16 - \$60 Secretary of State - overcharged corporation fee in 2015
- 3/25/16 - \$5 senior certificates postage fee
- 4/25/16 - \$10 senior certificates postage fees
- 5/20/16 - \$5 senior certificates postage fee
- 5/23/16 - \$21.19 return to Best Buy (equipment purchase)

***Explanation of Miscellaneous/Contingency Expenses:**

- 08/03/16 - \$65.71 - FAC lunch

11/4/15- \$100 cash withdrawn to use for change at 2015 conference
 11/4/15 - \$180 deposited MTNA Foundation (donations at 2015 conference)
 1/20/16 - \$175 for MTNA So Div Reception
 3/11/16- \$24.31 FAC lunch - Publix
 3/15/16 - \$35.44 FAC lunch - Susan Andrews
 6/28/16 - \$350 GALA Table at National Conference

2015-16 GMTA Membership Dues:

.. Individual dues are \$44; Senior dues are \$22; Student dues are \$10.

2015 GMTA State Conference:

.. Pre-registration fee was \$80. An additional \$10 charged for late registrations.

GMTA Checking Account

	Revenues	Expenses	Balance
Balance 7/1/15			27460.13
.. Revenues	71280.69		
.. Prepaid Income (deposited & included in 7/1/15 balance)	12618.00		
Total Revenues	83898.69		
Total Expenses		79535.10	
2014-2015 Surplus Transferred to Savings		8617.24	
Prepaid Income for 2015-16 fiscal year (deposited June 2016)	11962.00		
Balance 6/30/16			22550.48

GMTA Savings - Bank Account

	Additions	Withdrawals	Balance
Balance 7/1/15			28339.92
Interest Earned	6.89		
2014-2015 Surplus Transferred to Savings	8617.24		
Surplus Transferred to Checking for Website and Collegiate Box Lunches		2692.20	
Balance 6/30/16			34271.85

GMTA Savings - CD

	Additions	Withdrawals	Balance
Balance 7/1/15			25303.64
Interest Earned (12 month CD matures in June annually)	17.75		
Balance 6/30/16			25321.39

GMTA Student Award Funds:

GMTA Award Fund

	Additions	Withdrawals	Balance
Balance 7/1/15			12836.11
Interest Earned (12 month CD matures in June annually)	9.05		
2015-2016 Donations	1775.00		
Transferred to checking account to pay 2015-16 award winner		9.00	
Balance 6/30/16			14611.16

Composition Award Fund

	Additions	Withdrawals	Balance
Balance 7/1/15			7783.25
Interest Earned (12 month CD matures in June annually)	5.49		
2015-2016 Donations	50.00		
Transferred to checking account to pay 2015-16 award winner		5.00	
Balance 6/30/16			7833.74

Broadhurst Junior Piano Award Fund

	Additions	Withdrawals	Balance
Balance 7/1/15			12499.08
Interest Earned (12 month CD matures in June annually)	8.77		
2015-2016 Donations	50.00		
Transferred to checking account to pay 2015-16 award winner		8.00	
Balance 6/30/16			12549.85

GEORGIA MUSIC TEACHERS ASSOCIATION, INC.
FINANCIAL STATEMENTS
AS OF JUNE 30, 2016 AND 2015

PREPARED BY
HALEY & ASSOCIATES, P.C.
d.b.a./HALEY-MCKAIN CPAs
CERTIFIED PUBLIC ACCOUNTANTS

GEORGIA MUSIC TEACHERS ASSOCIATION, INC.
COMPARATIVE STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2016 AND 2015

ASSETS

	2016	2015
ASSETS:		
Unrestricted cash in bank and savings	\$ 91,463	\$ 89,844
Restricted cash in banks and CD's	25,675	24,378
Property and equipment, net of \$453 and \$922 accumulated depreciation	2,240	1,017
TOTAL ASSETS	\$ 119,378	\$ 115,239

LIABILITIES AND NET ASSETS

LIABILITIES:		
Prepaid revenues	\$ 11,962	\$ 12,618
TOTAL LIABILITIES	11,962	12,618
 NET ASSETS:		
Unrestricted	83,321	78,526
Permanently restricted	24,095	24,095
TOTAL NET ASSETS	107,416	102,621
TOTAL LIABILITIES AND NET ASSETS	\$ 119,378	\$ 115,239

These financial statements have not been subjected to an audit or review or compilation engagement, and no assurance is provided on them.

GEORGIA MUSIC TEACHERS ASSOCIATION, INC.
COMPARATIVE STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED JUNE 30, 2016 AND 2015

	2016	2015
UNRESTRICTED NET ASSETS:		
SUPPORT, REVENUES, GAINS, AND RECLASSIFICATIONS		
GMTA dues	\$ 27,708	\$ 28,361
Advertising - newsletter	5,845	5,386
Auditions	30,216	28,450
Conference	15,601	14,052
Commissioned work	750	750
Labels	-	75
Net investment return	25	22
Miscellaneous	20	17
TOTAL	80,164	77,112
EXPENSES		
Executive Sec./Treas. compensation and taxes	22,100	20,725
Auditions	18,214	18,757
Convention	16,053	12,781
Office	2,555	2,413
Website expense	4,427	1,295
Travel	3,825	3,175
Travel - student grants	4,050	4,450
GMTA Music teacher grants	1,650	660
Accounting	1,600	1,550
Commissioned work	1,500	1,500
Depreciation	435	488
Loss on assets retired	258	153
TOTAL	76,668	67,948
Change in unrestricted net assets	3,497	9,164
PERMANENTLY RESTRICTED NET ASSETS		
Investment income, net of investment expenses	23	24
Contributions received	1,875	960
Awards paid	(600)	(700)
Change in permanently restricted net assets	1,298	284
CHANGE IN NET ASSETS	4,795	9,448
NET ASSETS AT BEGINNING OF YEAR	102,621	93,173
NET ASSETS AT END OF YEAR	\$ 107,416	\$ 102,621

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